

High-End Residential Builder Depends Upon Tradesmen for Highly Skilled, Pre-Screened Employees



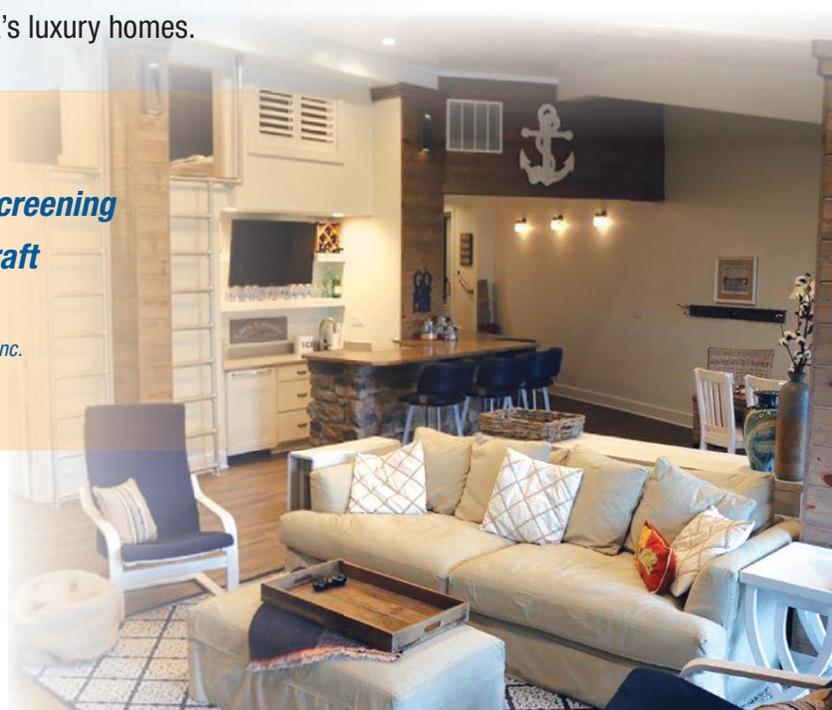
Client: | Buhr Builders
Location: | Syracuse, IN

Case Study Overview:

Buhr Builders, Inc. (buhrbuilders.com) is a family-owned, third-generation custom home builder and remodeler located in Syracuse, Indiana. Known for their craftsmanship, quality, and customer satisfaction, much of the work takes place in the surrounding upscale lake vacation area, where they are the go-to builder and remodeler for the area's luxury homes.

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~ Jennifer Buhr
Buhr Builders, Inc.





On site at a large-scale remodel project converting a 4BR 3.5 bath home to a 7BR 9.5 bath home.

Challenge:

Searching for highly skilled, experienced, and reliable carpenters for high-end residential work was time consuming and often not successful. Frequently, applicants for Buhr’s full-time staff were simply not of the caliber needed for upscale residential projects.

Solution:

Buhr Builders found Tradesmen International through an online search more than 5 years ago. They were immediately impressed with Tradesmen’s process and continue to be today. Here’s why.

A Fruitful Partnership: Office Manager Jennifer Buhr said, *“It quickly became evident that our Tradesmen rep knew what he was doing. The first few people he sent us were really quite skilled, very professional as well as timely, reliable and dependable. What we value most is Tradesmen’s pre-screening process, which has been evident in each craftsman we’ve received. Over all the years we’ve worked together, we’ve only had two that weren’t a good fit, and they quickly rectified those situations with workers that were better suited for us, which really says something. It saves us so much in terms of time and resources knowing the people they send us are going to be able to do what we need them to do.”*

Mentorship: Currently, Buhr Builders has a Tradesmen carpenter who has been with them for more than a year. *“We simply love him,”* says Jennifer. *“He came to our Christmas party, and we treat him like an employee. The only difference is we don’t have to pay his benefits and his rate is locked in.”* Jennifer also shared that because of his level of experience, he is a wonderful mentor to the other carpenters.

Dependable Fill Rate: *“Over the last decade it has become increasingly difficult to find skilled carpenters,”* shared Jennifer. *“Since we began working with Tradesmen, it’s rare that our Tradesmen rep has no one available. And in those rare instances, he always says, ‘I’ll see what I can do’ and finds the people we need rolling off other projects within a week or two at most. This helps us maintain productivity. We run the lead and we just need the hands, which Tradesmen provides so we can confidently meet our deadlines.”*

The success of any residential construction project depends on the quality and reliability of your workforce. Benefits to sourcing job ready, skilled craft professionals from Tradesmen International include:

- **Reliable, credentialed, field-tested, safety-minded craftsmen experienced in residential construction.**
- **Decreased hiring costs and hassles; no need for layoffs once workload slows.**
- **Avoidance of costs associated with Workers’ Comp, Payroll, Unemployment and more.**
- **Positioning your company to amplify workforce productivity and achieve dramatic profit growth for the short- and long-haul.**



Interested in learning how you can increase your workforce productivity?

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Tradesmen International



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